

avicenna
we are keeping healthcare local



*Here for you every
step of the way*





Saving you money every step of the way

We are constantly working with market leading suppliers to get the best commercial deals for our members. Buying through us gives you improved margin and the ability to develop your business with the help of experts at specially negotiated discounted rates.

- Avibuyer – leverage scale on buying, save time and money
- Discounted flu training
- Discounted Travel training
- Free PGDs
- Avispecials
- Brand Support deals
- Locum providers
- NHS business reports give insight into how you compare to your competition and highlights areas for optimization

Avibuyer key benefits

We help you save money by not charging for P&P on special obtains on the occasions where you can't claim it back

PMR order page	✓
Web portal	✓
Buying Rules - Cascade by supplier	✓
Buying Rules - Cascade by price comparison	✓
Drug Tariff Breach Rule	✓
Threshold Rule	✓
Manufacturer Rules	✓
Suspend Supplier	✓
PI Optimisation	✓
Product Exception Rule	✓
Bulk Ordering	✓
Brand Equalisation	✓
Dashboard	✓
Reports	✓

BULK TENDER

Order your months usage of generics and PIs at the most competitive prices from 5 of our preferred suppliers.



Generate new income

Tap into new income streams to drive your business forward. With Avicenna it's easy to try new initiatives to drive business. With special deals set up from key suppliers why not give a new opportunity a go?

- Strep A testing & PGD
- Valneva travel marketing training (Aviplus)
- PQS toolkit and webinar (Aviplus)
- Vitality CBD (Aviplus)
- Medicspot
- Websites and social media partners
- KPI tracker

“I’m so pleased with Aviplus. They take care of all the regulatory work which can be such a nightmare. I don’t have time to be a pharmacist with all this paperwork”

Mina Patel, Royal Docks Pharmacy



Keeping your pharmacy safe

Keeping up to date and in line with the latest regulations is your top priority. Avicenna removes the hassle and helps you to stay in control in a fuss-free way. Our highly regarded regulatory support is second to none and includes

- GPhC mock inspections (Aviplus)
- Training days
- Revalidation assistance
- Aviacademy (directed learning for Aviplus participants)
- Governance folders (Aviplus)
- Regularly updated SOPs
- Personal visits (Aviplus)
- DSP toolkit & webinar (Aviplus)
- Task management Diary (Aviplus)

“I’ve just submitted my PQS this morning before the pharmacy opened. It took 45 minutes and went through smoothly. Have to say though, that it would not have been this easy without my completed Avicenna file next to me. Thank you Avicenna team!”

Sunil Khanna, Medicentre Pharmacy





Realize your retail potential

Rest assured that Avicenna can help you revamp your retail offering. Clear simple planograms are available to help showcase the right stock and the popular mystery shopper service highlights examples of great customer service and areas for improvement.

- Mystery Shopper (Aviplus)
- Retail signage
- Pharmacy workwear and badges
- Planograms
- Services window ladder (Aviplus only)
- Seasonal promotions



Stay connected

Join us at one of our many networking and training events. We also offer a dedicated member helpline and secure member chat group to help share ideas.



helpful
 professional
 knowledgeable
 friendly

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Example of common feedback from mystery shoppers visiting our member stores

“Great presentation today from the Avicenna team. Thank you all. Very useful info.”

Raj Bains, Bains Pharmacy



Online organisation

Our online portal gives you access to information whenever you need it. Invoices, statements, business reports, SOPs and a wealth of regulatory information can be accessed whenever suits you.

Avicenna makes a difference



88% of Aviplus members met GPhC standards



98% of Aviplus members achieved their PQS gateway
(vs 91% of Avicenna members)



Aviplus members grew their NMS by 13%

**Unlock your
Avicenna
membership
for less than
£1 a day**

**Refer a friend
for membership
and receive
£150!**

**We offer special
deals for
groups of 3 or
more pharmacies,
ask us for more
information**

**Avibuyer
is free to all
our members -
why not try
it today?**



**90% of Avicenna
members would
recommend
membership to
a friend**

Here for you

We are on your side and are committed to championing the voice of independent pharmacists at both a national and local level.

Join us!

Please email
membersupport@avicenna.org
or contact your Pharmacy Business Manager

Services included in Avicenna membership * Terms & conditions apply.

SERVICE	FREE to Aviplus members	FREE to fee paying members	Chargeable services
BUSINESS SUPPORT			
KPI tracker	✓	✓	
Avibuyer - improved functionality	✓	✓	✓
Access to online portal for financial statements & invoices	✓	✓	
NHS prescription analysis reports:			
Standard		✓	
Detailed with interpretation and advice	✓		
PATIENT SAFETY			
Operations, Clinical Governance, Health & Safety, Human resources & business performance folders with guidance	✓		
CPPQ patient surveys	✓		✓
Personalised practice leaflet			✓
CPAF	✓		
DSP toolkit & webinars	✓		✓
PQS folder & webinars			✓
GPhC mock inspection support	✓		
SOPs	✓	✓	
Member helpline	✓	✓	
Avipro member chat group	✓		
NEW INCOME STREAMS			
Avicenna academy	bonus content	basic access	
PGDs 4 free for 1st pharmacist per pharmacy, additional pharmacists charged		✓	
PGDs 10 free for 1st pharmacist per pharmacy, 3 free for 2nd pharmacist, additional pharmacists charged	✓		
Pre-reg training			✓
Travel core			
Training			✓
Tool kit (includes window posters, leaflets, appointment cards, vaccination record cards)	✓		✓
Flu			
online training 1st pharmacist free	✓	✓	
online training 2nd pharmacist free	✓		✓
Face to face			✓
Training days	✓		✓
Webinars	✓	✓	
ENHANCED RETAIL EXPERIENCE			
Loyalty card kit	✓		✓
Pharmacy workwear: uniforms and badges, 5 free of each annually	✓		
Uniforms and badge set bundle			✓
Avicenna Consumables Portal			✓
Mystery shopper reports	✓		
Retail enhancement - fins, posters etc	✓		
Task management diary (helps regulation)	✓		

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